

## PRESS RELEASE

### For Immediate Release

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### **Kansas City investor group acquires First Consulting and Administration Inc.**

#### **Investors have purchased 49-year-old insurance compliance service company, plan expansion of products and services for its clients**

KANSAS CITY, Mo. – June 12, 2018 – A group of investors that own Affinity Worldwide and National Real Estate Insurance Group (NREIG) and led by Tim Norris, has purchased First Consulting and Administration Inc., a Kansas City-based insurance compliance service company established in 1969 and previously owned and managed by Francine Fetyko. The purchase was finalized in May. The terms were not disclosed.

First Consulting and Administration is well-known for providing compliance services including drafting, filing, licensing, and other operational compliance consulting to life and health as well as property and casualty insurance firms. The acquisition brings stability and will lead to continual improvement and an increased range of services for First Consulting clients. The management team will position the company to garner the benefits of Affinity Worldwide resources where possible. First Consulting and Administration will retain its current name, location and contact information: 929 Walnut, Suite 300, Kansas City, MO 64106, 816-391-2730 or 800-927-2730. More information about the company and its services can be found at [www.firstconsulting.com](http://www.firstconsulting.com).

“Our goal is to make the transition as seamless as possible,” said Tim Norris, CEO of NREIG. “We look forward to providing many more years of excellent service, and expanding services, for First Consulting clients.”

First Consulting Vice Presidents Joe Bieniek and John Palmer: “We are excited by the opportunity the two organizations will provide to our team and clients.”

Affinity Worldwide is a family of companies spanning a broad spectrum of industries, with the empowerment and support of residential real estate investors at its core. One of its entities, NREIG, has provided custom insurance products for residential real estate investors since 1999. Its clients range from individual property investors to large-scale investors, turnkey operators, lenders, property managers, landlords and rehabbers. It serves over 16,000 clients with 65,000 locations across all 50 states. Visit [www.affinityworldwide.com](http://www.affinityworldwide.com) or [www.nreig.com](http://www.nreig.com) for more information.

Since 1969 First Consulting & Administration, Inc. has assisted the insurance industry with compliance and regulatory issues. The primary areas of compliance consulting include product development; drafting and filing; third party administrator licensing; research; compliance training; advertising compliance; Uniform Certificate of Authority Application (UCAA) filings; compliance monitoring and a full range of Enterprise Risk Management (ERM) services including ORSA and Corporate Governance compliance tailored to insurance company needs. More information about First Consulting and how we Co-Source is available at: [www.firstconsulting.com](http://www.firstconsulting.com)

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